

REQUEST FOR EXPRESSION OF INTEREST



Implemented by:
giz
Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

SMALLHOLDER SUPPORT FOR TROPICAL ALMOND AGROFORESTRY PROJECT

NATIONAL COMPETITIVE TENDER - CONSULTANCY FIRMS REQUIRED

BACKGROUND AND OBJECTIVES

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is a provider of international cooperation services for sustainable development and international education work, dedicated to building a future worth living around the world. As part of the Ghana-German cooperation, GIZ has been involved in supporting a wide range of sectors for over 30 years. As agreed between the Governments of Germany and Ghana, GIZ is boosting Ghana's potential by focusing its projects on three priority areas: Responsibility for our planet - climate and energy, Training and sustainable growth for decent jobs as well as Peaceful and inclusive societies. In addition, nearly all the projects in Ghana involve the private sector.

GIZ has been commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ) to implement the Special Initiative on Training and Job Creation, which operates under the brand 'Invest for Jobs'. The objective is to promote job-creation and growth of enterprises in Ghana. Invest for Jobs works in three areas of intervention: 'Business & Invest', 'Cluster approach' and 'Ghanaian SME (Mittelstand)'. Under the 'Business & Invest', it promotes sustainable investments from German and European companies and investors; the 'Cluster approach' aims to increase the economic attractiveness of business locations and industries; intervenes to support industrial parks, improves export opportunities and addresses various obstacles to investment. The 'Ghanaian SME (Mittelstand)' promotes the SME sector, by improving the business environment and enhancing competitiveness, by promoting advisory and (innovative) financial services for SME and boosting cooperation between German and African companies.

Under its first component, Business and Invest, GIZ is collaborating with Sono Industrial Ghana to implement the **Sustainable Almond project**.

Sustainable Tropical Almond Cultivation and Processing

The kernels of the tropical almond can be processed into useful food products to enhance food and nutrition security especially in developing countries. The products can also be traded to generate income. Integration of tropical almond into production systems especially in rural areas could help improve livelihoods of farmers, women and children. Despite the importance of tropical almond in relation to nutrition, good health, income and job creation and enhancement of general livelihood especially of the rural poor, the crop is neglected or regarded as an orphan crop or minor crop in Ghana. No plantations exist with majority of trees spatially distributed in the backyard of households. No improved variety is commercially available. The project established 23 elite varieties in the field which it is providing to tropical almond growers under its Tropical Almond Agroforestry Program.

SCOPE OF THE ASSIGNMENT

GIZ Ghana seeks to engage a well-established company with the requisite skills and capacity to undertake this assignment that includes training of about 1000 almond outgrowers in the Volta and Western Region, in relation to GAP, Water utilization and optimization, tropical almond planting, nutrient utilization, pruning and canopy management, irrigation, amongst others.

Area of Assignment: Volta and Western Region

Duration: This specific assignment is expected to take place within 3 months.

The contractor is responsible for providing the following services:

- Develop training manuals for Good Agricultural Practices for the Tropical Almond value chain in Ghana.
- Provide Extension Service Support and Good Agronomical Practices trainings in citrus production for 1000 almond outgrowers under this Project in the Volta and Western region of Ghana.
- Adapt agroforestry manuals and curriculum from relevant documents/ organizations for the project.
- Farm profiling for all the farms under the project
- GIS Mapping of all existing citrus farmers under the scope of the project.

EXPERIENCE AND QUALIFICATION OF THE CONSULTANCY FIRM

The firm should have relevant professional experience in the subject area and proof of similar assignments. Key requirements include:

- Strong project management capabilities, including planning, coordinating, and monitoring project activities, and mobilisation and selection of target groups.
- Ability and experience implementing structural and wastewater systems.
- Proven experience in diagnosing a faulty water system and providing remediation measures.

The team should have the following qualifications:

- Qualifications 1: Postgraduate (Master's) degree in Agronomy, Post-Harvest Handling and Training, Agricultural Extension, or related fields
- Bachelor of Science degree in Agricultural Science, Agricultural Business, Agricultural Extension, or relevant fields
- 12 years' professional experience in conducting citrus or general Good Agronomical Practices, Extension Service deliveries and sound understanding of vegetable value chain and have worked in similar assignment.

Interested consultancy firms with proven experience in this area of work are kindly requested to express their interest for the above-mentioned project.

How to apply

Commercial Qualification

Please send the following documents:

- Official letter expressing interest (LoI)
 - Company profile
 - Tax Clearance Certificate
 - Business Registration Certificate
 - Declaration of Business Ownership by General Manager (Inclusion of Form A for Sole Proprietorship or Form 3 for Limited Liability)
 - VAT Registration Certificate
 - SSNIT Clearance Certificate
 - other relevant supporting documents
- Technical Proposal & CV/portfolio of the consultants (indicating the relevant experience and qualifications (Two (2) Copies))**
 - Financial Proposal (Two (2) Copies)**

PLEASE NOTE: THE CURRENCY OF YOUR OFFER SHOULD BE IN GHANA CEDIS

ALL PROSPECTIVE BIDDERS ARE REQUIRED TO PERFORM THEIR TAX OBLIGATIONS IN GHANA.

NOTE: Kindly Visit the link below for Terms of Reference and other documents to be used in preparing your Technical and Financial Proposals

Link- www.giz.de/en/worldwide/115442.html

The (a. Expression of Interest (EoI) + various legal/administrative documents), as well as (b. Technical + CV and (c. Financial Proposals) mentioned above should be sealed in three (3) separate envelopes and enclosed in one bigger envelop, marked as "Expression of Interest for "83493129 / 19.4933.8-007.00 "Smallholder Support for Tropical Almond Agroforestry Project."

The three sealed envelopes should be sent to the following address:

The Procurement Unit
GIZ Ghana
No. 7 Volta Street, Airport Residential Area, Accra
P.O. Box KA 9698,
Accra

To All Bidders:

- Bids must be submitted at the **GIZ Ghana Country Office Reception**.
- The deadline for submission is **05.08.2025 until 11:59 PM**.
- Documents should be submitted as early as possible before the deadline.
- Should the reception be closed, documents might exceptionally be dropped off at the guard's booth.
- The guards need to be told by the person submitting the documents that they are submitting tender documents.
- Always send a receipt with your documents stating the number of the tender.
- This receipt will be signed by the receptionist or a guard (in case of exceptional drop off at the guard's booth) to provide the bidder with proof of delivery / submission.

"Please note that participating in a tendering process of GIZ is free of charge for bidders"

At no phase of the process is the bidder required to make any payment to GIZ or to one of its employees.

Kindly Note by sending in your offer, you are agreeing to the GIZ General Terms and giving us the consent to process your company data.

ONLY SHORTLISTED FIRMS WILL BE CONTACTED